

BIL and KBL *epb* agree private banking transactions in Switzerland and Belgium

- *BIL to acquire KBL epb's Swiss operations as part of focus on major international financial centers*
- *Puilaetco Dewaay, Belgian affiliate of KBL epb, to acquire BIL's private banking business in Belgium*

Luxembourg; January 19, 2015: Banque Internationale à Luxembourg (BIL) and KBL European Private Bankers (KBL *epb*) announced today the signing of two agreements regarding their private banking operations in Switzerland and Belgium.

Under the terms of the first agreement, BIL (Suisse) SA will acquire KBL (Switzerland) Ltd, a wholly owned affiliate of KBL *epb*, as part of the BIL Group's strategic focus on major international private banking centers. The transaction will strengthen BIL's existing Swiss operations and create a sizeable private bank, operating from Geneva, Lugano and Zurich.

Under the terms of the second agreement, Puilaetco Dewaay, the Belgian affiliate of KBL *epb*, will acquire the business of BIL Belgique, BIL's recently launched private banking operations in that country.

As part of these agreements, KBL *epb* clients will have access to BIL's Swiss booking center, while BIL clients will be able to book assets in Belgium through Puilaetco Dewaay.

The transactions, which are subject to regulatory approvals, are expected to close by the end of the first half of 2015. The terms of these transactions were not disclosed, but they were negotiated on an "arm's-length" basis.

BIL and KBL *epb* clarified that, with the exception of these transactions, each banking group will continue to operate its own successful independent business in Luxembourg and elsewhere.

Highlighting the importance of the acquisition of KBL (Switzerland) Ltd, Hugues Delcourt, CEO of BIL Group, said: "Private banking is changing, and these new dynamics create significant opportunities for us to grow and better support our clients. We already have

an international footprint and the range of capabilities that individuals and their advisors seek. This transaction means we can offer greater scale, resources and services to our clients in Switzerland.”

Delcourt added: “BIL has a longstanding presence in Switzerland, which has always been the most important office and booking center outside Luxembourg and we look forward to investing further in the success of this operation and potential other transactions in Switzerland. With regards to Belgium, we believe Puilaetco Dewaay is ideally placed to serve Belgian residents looking for a domestic solution. We will work closely with them to ensure a smooth handover.”

Yves Stein, Group CEO of KBL *epb*, said: “In line with our long-term growth strategy, first announced in early 2013, we remain committed to operating in those markets across our existing footprint where we have the critical mass required to ensure sustainable growth and profitability.

“As KBL *epb*'s presence in Switzerland is not at such scale, we are pleased to seize the opportunity with BIL to merge these two operations – offering an enhanced future perspective for relevant clients, staff and other stakeholders.

“Moving forward, we will continue to implement our M&A strategy, guided by the strategic priority to establish a leading presence – with sufficient scale to ensure sustainability – in every market in which we operate.”

Stein concluded: “In that regard, Belgium is in many ways a model for our group. Indeed, thanks to both strong organic and inorganic growth, Puilaetco Dewaay is extremely well positioned for the future – even more so following this agreement with BIL Belgique.”

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About the BIL Group:

Founded in 1856, Banque Internationale à Luxembourg (BIL) is Luxembourg's oldest private bank. Recognized as a pillar of Luxembourg's financial center, it plays a key role in the development of the nation's economy. Active in retail, private and corporate banking, as well as on the financial markets, it enjoys one of the best credit ratings in the Luxembourgish banking sector (A-) and is one of the top three banks in the country.

With more than 2,000 employees, BIL is present in the financial centers of Luxembourg, Singapore (since 1982), Switzerland (since 1984), Denmark (since 2000) and the Middle East (since 2005).

For further information, please visit: www.bil.com

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About KBL European Private Bankers:

KBL European Private Bankers (KBL *epb*), founded in 1949, is headquartered in Luxembourg with a pan-European presence in nearly 50 cities in nine countries. With over 2,200 staff and €42 billion in assets under management and €41 billion in assets under custody (as of December 31, 2013), KBL *epb* is widely recognized as a private banking leader. The group provides a range of additional investment solutions through its Global Markets, Asset Management and Life Insurance business lines.

With the full support of its shareholder, Precision Capital, a Luxembourg-based bank holding company, KBL *epb* is consolidating its presence across Europe.

In line with its mission to be a preferred European private banking group, KBL *epb* cares for clients and colleagues as if they were members of its own family, always putting their long-term well-being first.

For further information, please visit: www.kbl.lu

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